Q3 TIRE PAYOUTS



UNITS PER QUARTER

LEVEL 1 (MIN. - MAX)

PCR/LTR: 100 - 249

TBR: 50 - 99

LEVEL 2 (MIN. – MAX)

PCR/LTR: 250 - 399

TBR: 100 - 149

LEVEL 3 (MIN. - MAX)

PCR/LTR: 400 - 749

TBR: 150 - 199

LEVEL 4 (MIN.)

PCR/LTR: 750+

TBR: 200+

Q3 PAYOUTS PER LEVEL

Pattern	Level 1	Level 2	Level 3	Level 4
Extensa A/S II	\$5.00	\$6.00	\$7.00	\$8.00
Extensa HP II	\$5.00	\$6.00	\$7.00	\$8.00
Proxes Sport	\$5.00	\$6.00	\$7.00	\$8.00
Proxes Sport A/S	\$5.00	\$6.00	\$7.00	\$8.00
Proxes ST III	\$3.00	\$4.00	\$5.00	\$6.00
H08+	\$5.00	\$6.00	\$7.00	\$8.00
Celsius Sport	\$4.00	\$5.00	\$6.00	\$7.00
Celsius	\$4.00	\$5.00	\$6.00	\$7.00
Celsius CUV	\$4.00	\$5.00	\$6.00	\$7.00
Celsius Cargo	\$5.00	\$6.00	\$7.00	\$8.00
All Winter	\$3.00	\$4.00	\$5.00	\$6.00
All Original Equipment	\$2.00	\$3.00	\$4.00	\$5.00

Pattern	Level 1	Level 2	Level 3	Level 4
Open Country Q/T	\$5.00	\$6.00	\$7.00	\$8.00
Open Country H/T II	\$5.00	\$6.00	\$7.00	\$8.00
Open Country H/T	\$5.00	\$6.00	\$7.00	\$8.00
Open Country A/T II	\$5.00	\$6.00	\$7.00	\$8.00
Open Country A/T III	\$5.00	\$6.00	\$7.00	\$8.00
Open Country M/T	\$5.00	\$6.00	\$7.00	\$8.00
Open Country R/T	\$5.00	\$6.00	\$7.00	\$8.00
Open Country C/T	\$5.00	\$6.00	\$7.00	\$8.00
M-55	\$2.00	\$3.00	\$4.00	\$5.00
All Commercial	\$7.50	\$10.00	\$12.50	\$15.00

QUARTERLY BONUS AWARD (400+ UNITS): 150 IN DRIVEN DOUGH TO PURCHASE MERCHANDISE AND POP ON THE DEALER PORTAL.







PRIMARY PURCHASE COMPLIANCE (PPC)

- Purchase at least 100 PCR/LTR units or 50 TBR units per quarter.
- At least 75% of units per quarter must be purchased through your Primary dealer.
- No more than 25% of units per quarter should be purchased through your Secondary dealer.

2022 Q3 (JUL 1ST - SEP 30TH)

- Claim submission deadline is October 15th.
- Payment via prepaid Mastercard® or direct deposit ACH.

ANNUAL VOLUME BONUS (AVB)

- You may be eligible for up to \$5.00 add'l. per tire.
- For more info, visit <u>dealerportal.toyotires.com</u> or contact your Toyo Tires Regional Sales Manager.













